

MATTHEW NICOLAS

REAL ESTATE PROFESSIONAL



FIND

YOUR NEXT HOME WITH US
LUXURY IS IN THE DETAILS



EVERY CLIENT IS OUR VIP

Buying a home is one of the biggest purchases you'll make. Whether it marks a milestone, a dream coming true or a new chapter, our team is ready to roll out the red carpet for you. With a commitment to unparalleled service for each and every client, we make the often daunting process of buying a home comfortable and exciting! Luxury is truly in the details. We do the work for you by using our extensive knowledge of Winnipeg's neighbourhoods, connections and networks. We can find homes that are great deals both on and off market that fit your vision. Our experience combined with our top negotiating skills will provide you with the value you deserve when working with a Realtor

We would love the chance to earn your business today.

"Matt and his team came highly recommended," says Jay and Lea Montemayor of Amber Trails. "Working with them was one of the best decisions we made. We are living in our dream house and that's thanks to their hard work and ability to stay two steps ahead of the game."

YOU CAN'T BUY A GOOD REPUTATION

Our track record is a reflection of how well we take care of our clients. In fact, almost 90% of our business comes from repeat clients and recommendations!

- › Currently in Winnipeg, if you were to select a random agent they would on average be able to achieve an accepted offer at 99.8% of the list price.
- › I achieve on average 94.1% of the list price! This means on an average price I can put \$17,100 back in your pocket.

*stats from 1st quarter of 2019



A CHAMPAGNE BUYING EXPERIENCE...

THE PERFECT HOME IS WORTH TOASTING TO

When you work with us, your happiness is our priority. We're there for you every step of the way (with a few additional perks!). We're more than just buyer specialists – we want you to love where you live!

EXCEPTIONAL SERVICE THAT DOESN'T STOP

After you move in, we'll be there to pamper your new home with exclusive concierge services.

SPECIAL EVENTS

In addition to exclusive open houses and showings, we hold a variety of events throughout the year that are free for our clients and fun for the whole family! In the past, we've hosted clients at BBQ's, Goldeyes games, bowling, Sky Zone, A Maze in Corn and virtual reality arcades!



MORE FROM OUR CLIENTS

"Matthew did an excellent job keeping me updated and addressing the many questions I had as the process unfolded. I would recommend him to anyone I know in the market to buy or sell." – Theon Gray, St. Boniface.

"Matthew was always easy to get in touch with, organized pre-sale activities and took the time to answer my questions and kept me updated. His whole team was friendly and knowledgeable. Working with him was a great experience!"

– Kurtis McMullen, Charleswood.

"Matt Nicolas is exactly who he says he is. He goes beyond what you think a realtor is and doesn't stop until the job is done. His insight and knowledge about real estate is on point and on trend, and he continually educates himself in sales, negotiation and real estate markets. I recommend him to anyone that wants results." – Daniel Nagy



Photo Credit – Dan Harper Photography

ABOUT ME, MY TEAM AND OUR STORY.

When I first started in Real Estate in 2010, I knew I wanted to do things differently. I saw opportunities to not only match people with the perfect space, but to also educate my clients about the process. When you work with me, you'll realize pretty quickly that it's not just about closing the deal. Homeownership is about you - finding you what you want and serving you every step of the way.

My team and I are committed to providing exceptional customer service. In fact, our reputation is built on it. When it comes to my team, I look for the best and brightest. It is important to me that we continue to build our reputation on honesty, trustworthiness and our ability to get things done. A key player on my team is Melissa Greene, Client Care Manager. She is client-focused, goal-driven and keeps our busy office organized. Melissa has an exceptional eye for detail and together, we're a great team. If you've read our testimonials, you'll see that you're in good hands.

I have consistently been recognized as a top producing Realtor and I believe that's because I love helping others.

Giving back to the community I call home is important to me. I have been involved with Big Brothers and Big Sisters of Winnipeg, shelter and the Winnipeg Real Estate Board. I believe in the power of giving people a hand up, and giving back to a number of charities is one way I can do that.

Winnipeg is my hometown and I love its diversity in all senses. Just like how we have all types of people, we also have all types of housing. I understand how homes are constructed and I know what to look for, both good and bad. My connection network is extensive and that allows me to help people like you find exactly what they're looking for.

When looking for a Realtor, it's important to find someone who is trustworthy, a problem solver, and who won't give up on your homeownership goals. Finding the perfect home and achieving our client's goal is the best feeling – it's my favourite part of the job.

So, if you're ready, let's talk about your homeownership goals.